

If you're passionate about driving growth, exceeding targets, and making a meaningful impact, we want to hear from you! Apply now and become a part of our success story.

**Post:** Manager (Sales & Marketing)

### **Education**

Bachelor/Honors/Master's Degree in any discipline.

### **Experience**

At least 8 years

### **Additional Requirements**

- Minimum of 8 years of working experience in the real estate industry.
- Sound knowledge of the current real estate market scenario.
- Smart, energetic, and self-motivated individual.
- Ability to effectively convince prospects.
- Extensive proficiency in MS Office Package.
- Excellent communication and presentation skills.

The applicants should have experience in the following business area (s): Real Estate, Developer, Real Estate Startup, Insurance, Pharmaceuticals.

### **Responsibilities & Context**

- Candidates having relevant work experience in Real Estate Company are strongly encouraged to apply.
- Setting sales goals and developing sales strategies.
- Contacting potential and existing customers on the phone.
- Handling customer questions, inquiries, and complaints.
- Meeting daily, weekly, and monthly sales targets.
- Prepare effective sales plans within a set budget, targets, and deadlines.
- Prepare daily/weekly/monthly client visit plans.

- Find Prospective Clients by door-to-door field visits.
- Arrange project visits for the clients as per requirement.
- Collect the required documents from the customer.
- Maintain and update customer database.
- Prepare monthly sales reports & provide feedback to the Supervisor on a regular basis.
- Maintain good relationships with clients.
- Meet with key customers and assist the sales team in maintaining relationships and closing deals.
- Develop and implement digital marketing strategies utilizing various tools such as websites, emails, social media, and blogs.
- Follow up on sales and promotional activities to ensure their effectiveness.
- Acquire new customers and conduct frequent visits to projects.
- Respond to and follow up on sales inquiries by understanding the prospects' requirements.
- Demonstrate expertise in renting commercial spaces.
- Collect, forecast, and analyze market data to contribute to the operating plan.
- Create and achieve monthly and yearly sales targets.

### **Compensation&OtherBenefits**

Salary Review: Yearly

Festival Bonus: 2

Attractive Incentive for sales

Mobile bill, Performance bonus, T/A

### **EmploymentStatus**

Full Time

### **JobLocation**

Dhaka (Mirpur-DOHS)

## **ApplyProcedure**

Send your CV to the given email [hrd@omegapropertiesltd.com](mailto:hrd@omegapropertiesltd.com)

Contact No: **+8801799-343600** (WhatsApp)

Website: [www.omegapropertiesltd.com](http://www.omegapropertiesltd.com)